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Elisa Filipp
+1-262-354-6313
elisa.filipp@sentry-equip.com

SENTRY EQUIPMENT ACQUIRES COBRA SAMPLING TO CREATE CENTER OF EXCELLENCE IN HOUSTON, TEXAS
Expanded Process Sampling and Services Meet Demands of Refining & Petrochemical Customers

OCONOMOWOC, Wis. (April 17, 2017) – Sentry Equipment, a global provider of representative sampling and analysis technologies, announced today that it has acquired Cobra Sampling, Inc., a gas and liquid sampling and service provider based in Houston, Texas. The purchase establishes a center of excellence from which process sampling expertise will serve refining, petrochemical and chemical customers globally.

The acquisition of Cobra Sampling will enable Sentry Equipment to better meet customer demand with a wider portfolio of closed-loop, low-emission samplers, process application expertise and a Gulf Coast responsive service center. “By creating a center of excellence in Houston, this investment represents our commitment to better serve process plants who want safe and quality sampling choices backed by reliable service for maximum uptime,” said Brian Baker, CEO, Sentry Equipment.

“We are very excited about joining Sentry Equipment,” said Rod Lunceford, President, Cobra Sampling. “Our philosophies and goals to provide high quality products and responsive service to the industrial sampling market are very much aligned. We also share a common core value of building lasting customer relationships and a culture of employee ownership”.

For many industries, representative sampling and analysis has become indispensable for ensuring the safety and quality of products, people and the environment. Numerous process industries and manufacturers require technologies to optimize plant efficiency, deliver consistent results and mitigate costly and dangerous business risks.

About Sentry Equipment

Sentry Equipment leverages proven abilities in engineering and manufacturing to help customers sample, monitor and measure their processes in a variety of markets and applications worldwide. The Sentry brand of representative sampling products and services enables customers to achieve safe, accurate and repeatable results to protect the people, products and environments that matter the most. Since 1924, Sentry Equipment has been a reliable partner for operational and analytical professionals in the U.S. and global markets. As a 100% employee-owned company based in Oconomowoc, Wisconsin, its 180 employee owners serve customers in over 50 countries across six continents. For more information, please visit www.sentry-equip.com.

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