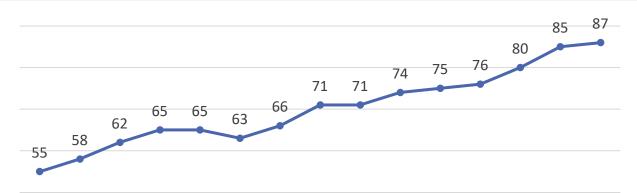


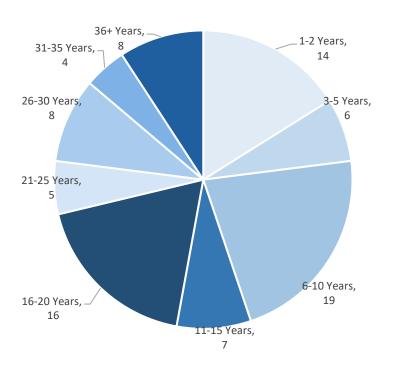
MEMBERSHIP

Total # of Members (trending by year)

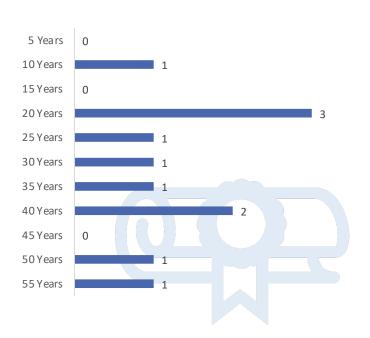


2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

Membership Tenure

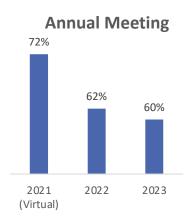


Membership Anniversaries

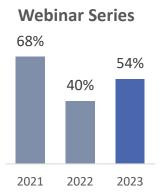


MEETING ATTENDANCE (2021-2023)

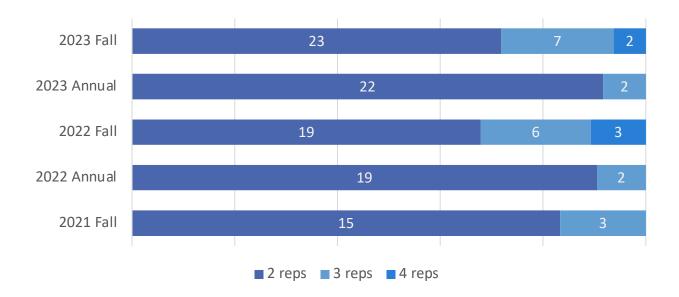
% of Member Companies Present







of Companies Bringing >1 Representative



MEMBERS HELPING MEMBERS: SURVEYS

2023 Topics | Average # Responses

6 Topics:

- ✓ SEO Partner
 Recommendations
- ✓ Meeting Preferences Survey
- ✓ Customer Samples
- √ Company Holidays
- ✓ Project and TaskManagement Systems
- Group Purchasing
 Organizations



SURVEYS AND STATISTICS

2023 Summary



Benchmarking Survey of Key Performance Indicators

48% (40 responses)



Business Conditions Survey

Jan '23: 65% (53 responses) Jul '23: 66% (55 responses)



Quarterly Statistics Program

Q1: 58% (47 responses) Q3: 59% (50 responses) Q2: 55% (46 responses) Q4: 58% (50 responses)



Manufacturing Productivity Metrics

36% (29 responses)

WEBSITE TRAFFIC (PEMAnet.org)

Top Pages Visited in 2023

Public Site (Hits)

1 Home Page-5,135

2 Member Companies–1,807

3 Member Map–836

4 2023 Annual Meeting–819

5 Event List–1,319



Members Site (Hits)

1 Member Home–322

2 Member News–172

3 Executive Directory–238

4 Newsletters–107

5 Speaker Presentations–68